# UNT University College of Business Undergraduate Course Syllabus BUS 3710 Section 001 SU2-5WK

Class begins on Jul 9 and ends on Aug. 10

Get to know your instructor and how to reach her:				
Name of the Instructor:	Tina C. Mims, Ph.D			
Title:	Visiting Assistant Professor			
Email:	call or text me- 469-951-3200 or 4699513200@tmomail.net (text or calling is preferred method of contact)			
Office Location:	None			
Office Hours:	Text me, or arrange appointment by Skype <sup>®</sup> , Zoom, FB Messenger, or by phone			
Course Dates:	Course meets M,T,W,TH 10am to 11:50 – see complete schedule in Blackboard			
Course Meeting Location:	UNT Denton Campus, BLB 075			
Course Credits:	3 hours- This course has 2 (two) Prerequisites			
Location:	Face to Face and Online.			

# **Course Description**

**Course Prerequisites:** MKTG 3710 is a Junior-level class. MKTG 3650 (Principles), DSCI 2710 (Stat 1), knowledge of word processing, spreadsheet, and PowerPoint software.

**Course Catalog Description:** Examination of marketing information technologies and marketing research. Students learn why and when to do marketing research, the types and sources of primary and secondary data available, methods for collecting data, the construction of data gathering instruments (e.g. questionnaires), the use of measurement scales, basic sampling, and data analysis techniques. Class emphasizes the use of secondary data sources, especially online, electronic sources of marketing information.



# **Student Learning Objectives:**

Upon successful completion of this course, students are to:

- 1. Identifying a market or marketing problem
- 2. Defining the problem, both in terms of Marketing and Marketing Research (as opposed to symptoms),
- 3. Identifying and collecting relevant information or data (secondary and primary),
- 4. Analyzing and interpreting the data gathered by primary or secondary methods,
- 5. Interpreting the data to arrive at conclusions, and
- 6. Communicating the process and findings to the relevant stakeholders
- 7. Practice writing, analyzing, reporting and presentation skills

Each of the above student learning outcomes must be performed at an appropriate level as stated in each course assignment requirements, grading scale or rubric.

Methods of instruction: In-class lectures formatted in an active student-centered learning environment; on-line and inclass chapter tests/quizzes, writing exercises, final examination, major project with 2 parts, listening to audio podcasts, watch videos, and effectively investigate industry/company through library research, use of other credible sources or directly gathering data.

\*\*\*This course does not include instruction on using Blackboard, APA style guide or library resources.\*\*\*



# Materials (what you'll need)

REQUIRED TEXTBOOK: TITLE: Marketing Research AUTHOR: Burns, Veeck and Bush EDITION: Seventh (8e) COPYRIGHT YEAR: 2017 ISBN: 9780134167404 (other ISBN's for other formats exist) REQUIRED SOFTWARE: SPSS Software

A student of this institution is not under any obligation to purchase a textbook/software from a university-affiliated bookstore. The same textbook/software may also be available from an independent retailer, including an online retailer.

# Being Prepared for Success in this Class:

### **COURSE PREPARATION REQUIREMENTS**



Prerequisite skills for this course-BUS 3113

Expectation is that students have the following abilities for performance:

- 1. Can read, write, and perform math at a undergraduate sophomore or higher level
- 2. Specifically, can add, subtract, multiply and divide
- 3. Sufficient study skills
- 4. Sufficient time management skills
- 5. Knowledge of Blackboard its uses, and technical requirements
- 6. Ability to research using Library databases and other credible resources
- 7. Ability to prepare for exams
- 8. Demonstrate adequate understanding of material
- 9. Utilize the grading rubrics made available
- 10. Profit from all materials made available to the student
- 11. Participate in class
- 12. Cooperate and fully support any group required activities



Expectation is that students will apply their own judgment to the course material when preparing their responses on any required graded task. Some questions may require application of required reading and viewing material; therefore, expect to use your best judgment to apply course information.



Expectation is that students will manage their own schedule, be aware of the due dates and times in the course schedule, understand that each module contains its own unique combination of graded tasks. This 5-week class accelerates learning all material at a high rate of absorption

Every module is open the first day of class. Students can see, move ahead, but may not fall behind. Every effort for accuracy is applied to present the content of this syllabus and Blackboard. Any typos are unintentional. The syllabus will be the guide for any concerns that may arise. Please kindly point out any typos or issues as soon as observed.

Expectation is that students have or know how to download free 'readers' for reading/using MSOffice2007 applications or PDF file formats. Contact Help Desk at <u>https://it.unt.edu/helpdeskfaq</u> for any assistance. The instructor for the course uses MSOffice 2013, Office 365, Adobe DC.



**TECHNOLOGY** UNT provides students with support via the UNT web (information available 24/7) and the helpdesk (940) 369-7394, hours posted on UNT web. Denton campus also has computer labs for student use of necessary equipment for this course.

Other materials students may need: video/audio player . See ADA compliance later in this syllabus.



This course does not include instruction on using Blackboard, the UNT library, or technology that students may use the access the course. This course will help instruct the use of SPSS, a statistical software package. Please review the objectives of the course and course description for the instruction provided.

Here is the technology expectation from the instructor with every student:



You, the student, are responsible for obtaining and maintaining any equipment and ancillary services needed to connect to or access the Blackboard. You, the student, are responsible for obtaining and maintaining any equipment and ancillary services needed to connect to or access any materials provided in the course by the instructor.

You, the student, are responsible for your access, including without limitation, working hardware, software, internet service, cable, modems, or telecommunication capacity necessary to attend the course online or face-to-face. You shall be solely responsible for ensuring that the equipment you choose to use and ancillary services are compatible with the Blackboard, the UNT website, UNT library site, any course materials provided and software required.

This particular instructor has a zero-tolerance policy for technology excuses. Reasons that support this zero tolerance policy is: 1) sufficient resources are available to check the system the student chooses to use, 2) it is the student's decision when, where and how they desire to access course materials, 3) the student agrees before beginning any test they understand there are no resets, and 4) the *student has an obligation to fix* any technology issues *before making additional test attempts* at any time – this requires time management skills on the part of the student.

### GRADING

Each module has its own unique combinations of requirements. Best student practice is to review every module at the beginning of the course to become familiar with the content.

As a rule, there is no curving in this course. The following scale describes the assessment of the student's performance. Students encouraged to read the grading rubrics and grade samples provided in Blackboard.

Grading Scale			
A = 90% or 900 points or more			
B = 80-89% or 800 to 899 points			
C = 70-79% or 700 to 799 points			
D = 60-69% or 600 to 699 points			
F is 59% or lower (under 600 points)			

#### Where this scale applies:

Syllabus test	50
Quizzes	300
Final Exam	50
Peer Assessme	200
Major Project	400
	1000

Students may expect a grade relative to their accuracy, demonstration of meeting learning objectives, contribution to class, contribution to groups and projects, meeting syllabus/rubric/assignment/university requirements.

Grading Rubrics available in Blackboard explain expectations for Test Questions and Written Assignments/Projects and Discussion Forums (if any of these are required this semester). Graded samples also provided. Students are expected to make use of and profit from the materials provided in this course, and University support services such as online learning courses, LYNDA, Helpdesk, Write Cite, to name a few.

There are group grades and group assignments in this course-there are two group assignments in this course. Each project requiring a group has 2 grades 1) the grade issued using the grading rubric for the assignment by the instructor and 2) a peer assessments grade issued by peers in the group. *This peer assessment grade reflects the average your teammates give you relative to you contribution, support, responsiveness and professionalism during the project*. Please also see the learning methods section of this syllabus for more information.

# ACCEPTABLE FILE FORMAT:

**This course uses APA citation style**. A cover sheet is only required on Major Written project(s). Participation writing assignments (if asked to complete) do not need a cover sheet-just the student's first and last name. Please note that the only acceptable file **types** for any written assignment submitted for grading are single spaced, 12-point font please:



MSWord (.doc or .docx) PDF

MSPPT (PPT or PPTx)

## **Caution: GRADES OF ZERO ARE ISSUED TO STUDENTS ON REQUIRED ACTIVITIES BY:**

- 1. Emailing any graded requirement to the instructor,
- 2. Failing to complete all graded tasks on time as per the schedule in this syllabus,
- 3. Failing to exit a test, finish a discussion forum or upload assignment documents by the 11:00:00pm deadline central time,
- 4. Failing to make best effort on each and every test attempt,
- 5. Making any copy or "print screen" of any test questions,
- 6. Sharing quiz content with classmates,
- 7. Using references that are from wiki's or crowd sources,
- 8. Plagiarizing,

9. Failing to upload files in blackboard for all Graded assignments (this does not include participation writing assignments), and

10. Failing to submit their work in the acceptable file formats listed above when asked.

For more information or help, contact the Help Desk (UNT Clear) if you are unfamiliar with attaching a file in Blackboard when asked for a written assignment, finding and participating in the discussion board (if required in the course) or any other technical support question such as the exam freezing up, browser incompatibility, format types etc.



**N-ETIQUETTE:** Students should at all times provide a professional approach with classmates and instructor. The instructor reserves the right, through UNT policy for acceptable behavior, to remove any posting or reply in a discussion board if deemed the posting is deemed inappropriate or fails to follow acceptable professional decorum. The instructor reserves the right to ask students to leave a face- to-face classroom setting under the same policy if the instructor determines behavior is disruptive to the learning environment of students in class. My hope is this class is N-Etiquette perfect!



## **COURSE SCHEDULE**

Below is the course schedule for this class. The class is constructed into "modules". Each module contains a unique combination of tasks. Students are expected to manage their own time to participate on time in this course. To that end, a simple schedule is maintained:

- 1. Each module deadline is Central Time (USA).
- 2. Each deadline/every deadline ends at 11:00:00p.m.
- 3. Students must recognize any change in Central Time for daylight savings reasons.
- 4. Every module contains a unique combination of activities due by that module's due date.
- 5. Every module is open after the first module closes.
- 6. Every quiz has forced time limit.
- 7. Every quiz must be completed on the first attempt.
- 8. Every quiz attempt must be *the student's best effort*.

9. Three attempts available on all multiple choice, multiple answer, and true/false chapter and syllabus quizzes/tests, highest grade prevails.

10. <u>Absolutely No resets of tests</u>-contact Help Desk if you had a technical issue *before* making a second attempt on a quiz/test.

11. Students may move ahead at their own peril, but missing deadlines means receiving a zero.

12. Every student understands they are expected to complete all tests, assignments and participate.

The course schedule of activities is (and subject to changed based on this cohort's capabilities):

Start date/Open Date:	What is due, all content & required tasks in this module in Blackboard:	Summary description of tasks required:	DUE DATE. This is the deadline. Missing the deadline earns a zero grade, NO exceptions.	Time of Day due Central Time	# of Points	% Value of Entire Course
Monday, July 9, 2018	Module 1*	Read syllabus, Review Blackboard 'Start Here', Review Course Requirements, University policies on absences, plagiarism. Read Chapters 1 thru 3. Watch videos. Review 2 items. Complete 2 short graded tests, 1 group enrollment.	Sunday, July 15, 2018	11:00:00 PM	100	10%
Monday, July 9, 2018	Module 2	Read chapters 4,5 and 6 in text & slides, all links and videos. Complete 1 test, 1 discussion forum.	Sunday, July 22, 2018	11:00:00 PM	100	10%
Monday, July 9, 2018	Module 3	Read chapters 7,8,9,10, read all sampling links, watch all videos. Review chapter 11. Complete graded Major Project Part 1, & one graded peer assessment-see syllabus and grading rubrics for more details.	Sunday, July 29, 2018	11:00:00 PM	300	30%
Monday, July 9, 2018	Module 4	Read chapters 12, 13, 14, & 15. Review ch. 16. Read links to Hypothesis. Watch all tutorials on SPSS, practice with Autosav Concepts data. Complete 1 graded test, & 1 graded discussion forum. Review grading Rubrics.	Sunday, August 5, 2018	11:00:00 PM	150	15%
Monday, July 9, 2018	Module 5	Complete the graded project Part 2, & graded peer assessment. Also complete either the graded Final exam or earn All exam points possible by completing and uploading the certificate offer.	Friday, August 10, 2018	11:00:00 PM	350	35%
*Expectation is	that students have re	ad the syllabus, reviewed Start-here tab in Blackboa	rd. & all Grading Rubrics by end of fi	irst module=)		
					1000	100%

Another copy of this schedule is also in Blackboard.

Students, please contact the instructor well in advance of a deadline to seek counsel or if having difficulty with understanding the content. This course does not include instruction on Blackboard, how to use the library, conduct or use databases for research, nor how to use technology required for the course such as Microsoft office applications.

Group work is a violation of academic integrity on any type of test question(s). Any such activity revealed that violates academic integrity on tests is immediately reported to UNT according to academic policy. Students that demonstrate intentional poor efforts on tests/exams to learn test content may be reported to the Dean of Students for academic integrity investigation. Students must be capable of using Respondus Lockdown Browser on all Multiple Choice (MC), True False (TF) and Multiple Answer (MA) test questions in this course. See Schedule & Blackboard for more detail.

Attendance is not graded- but voluntary. See UNT Attendance Policy for absences.

### **COURSE POLICIES – from University Policies**

Disability Support Policy Statement: If you anticipate the need for reasonable accommodations to meet the requirements of this course, you must register with the office of Disability Assistance in order to obtain the required official notification of your accommodation needs. If needed, please plan to meet with me by appointment or during office hours to discuss approved accommodations and how the course requirements and activities may impact your ability to fully participate by the end of the first week of the course. Each module contains ADA accommodations for viewing or listening alternatives for each audio or video required.

Emergency plans-UNT has a campus emergency plan for issues ranging from weather to hostile situations. Please refer to the latest UNT policy regarding emergency planning online at <a href="https://emergency.unt.edu/">https://emergency.unt.edu/</a>

Academic Integrity: Honesty in completing assignments is essential to the mission of the University and to the development of the personal integrity of students. In submitting graded assignments, students affirm that they have neither given nor received unauthorized assistance, and that they have abided by all other provisions of the Code of Conduct in the UNT Student Handbook. Cheating, plagiarism, fabrication or other kinds of academic dishonesty will not be tolerated and will result in appropriate sanctions that may include failing an assignment, failing the class, or being suspended or expelled. Suspected cases in this course may be reported to Student Life or the Dean of Students directly. The specific disciplinary process for academic dishonesty is found in the UNT Student Handbook. The UNT library link, "Avoiding Plagiarism," will aid students in completing their written assignments (if any) with integrity. The instructor has zero tolerance on plagiarism issues. Students must provide appropriate citations in either APA format-with the requirements for spacing/font indicated in this syllabus. This course uses APA citation style.

In an effort to ensure the integrity of the academic process, University of North Texas vigorously affirms the importance of academic honesty as defined by the Student Handbook. Therefore, in an effort to detect and prevent plagiarism, faculty members at University of North Texas may use a tool called Turnitin to compare a student's work with multiple sources. It then reports a percentage of similarity and provides links to those specific sources. The tool itself does not determine whether or not a paper has been plagiarized. Instead, that judgment must be made by the individual faculty member.

Instructor's practice in this course is: All required assignments in this course may be checked for plagiarism using Turnitin.com, Dustball or other plagiarism checking tools. There is a zero tolerance for plagiarism.

UNT Attendance/Absence Policy: Consistent and attentive attendance is vital to academic success and is expected of all students. Grades are determined by academic performance, and instructors may give students written noticeattendance related to specific classroom activities is required and may constitute a specific percentage of students' grades.

Absences do not exempt students from academic requirements. Excessive absences, even if documented, may result in a student failing the course. An incomplete may be granted if the student has a passing grade, but only if the instructor determines that it is feasible for the student to successfully complete remaining assignments after the semester. Pursuant to university policy, student must apply for university excused absences, following the procedures of the Dean of Students. Failing to provide documentation of an excused absence will earn a zero.

**LATE ASSIGNMENTS POLICY** As a rule, no late assignments are accepted. This instructor's policy is zero tolerance for late work or make up work. Reason: 1) every assignment has multiple upload attempts on papers, 2) every syllabus and chapter tests have three attempts permitted and 3) everything is open after the first module closes affording students to move ahead providing ample time to manage their own schedule. Acceptance of late assignments are the prerogative of the instructor in accordance with UNT absence policy. Please review absence policy located in our Blackboard course or at <u>www.UNT.edu</u> search Absence Policy.

Contacting the instructor ahead of a deadline is very important if a problem exists.

This is not a legal contract. It is only an outline for this course in terms of its objectives, expectations, tasks and activities, schedule of classes, assessment and evaluation criteria. We will try to adhere to this plan as much as possible. However, depending upon the need of the particular cohort, the instructor reserves the right to change these plans, including adding/removing material, assignments, or assessments as well alter other policy requirements included in this document and/or announced in class.

Here is a Courtesy List of Commonly used Support Services at UNT & phone numbers:

Help Desk	940-369-7394
Main Switch Board- Denton	940-565-2000
Business Librarian, Yvonne Dooley	940-565-2013

## POSTING OF FINAL COURSE GRADES

Each faculty member has the right to post or not post final course grades for each class to Blackboard. Final course grades provided to a student by a faculty member may not be relied upon as official.

Students may only access official final grades online via the Registrar's Office. According to FERPA, faculty may not provide interim or final grade information to students via telephone, email, posting or any other source which might compromise student confidentiality.

Miss-placed points, typos or complete goofs are unintentional. As a professional courtesy, please, let me know if you see something that does not seem accurate. Gratefully, Dr. M.